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Message Text

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46
ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W
---------- 040327
R 081031Z JUL 74
FM AMEMBASSY MANILA
TO USDOC WASHDC
INFO SECSTATE WASHDC 5020

UNCLAS MANILA 8100

E.O. 11652: N/A
TAGS: BFOL, RP
SUBJ: WTDR/FTI - EKMAN & COMPANY, INC.

REF UNCLAS USDOC 7974

1. PHILIPPINES 2. CNTRY CODE: 565 3. SER NO: NA

4. EKMAN & COMPANY, INC.

4A. CODE: 4B. CODE: A 4C. CODE: X

5. P.O. BOX 234 MCC; 2257 PASONG TAMO EXT., CAYAMANAN SUBD.,
MAKATI

6. RIZAL, PHILIPPINES

7. ESTBL: 1953 8. EMPL: 75 9. SIZE: (19-X) LARGE

10. REPUTATION: (22-X) GOOD 12. RPT DATE: 06/74

13A. 35600/235 INDENTS, DIST. & IMP. INDUSTRIAL MACHINERY
AND EQUIPMENT

13B. 33100/235 INDENTS, DIST. & IMP. STEEL PRODUCTS

13C. 32720/235 INDENTS, DIST. & IMP. CONCRETE BUILDING
MATERIALS

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13D. 34294/235 INDENTS, DIST. & IMP. BUILDERS' HARDWARE

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13E. 35610/235 INDENTS, DIST. & IMP. SUBMERSIBLE PUMPS

13F. 35612/235 INDENTS, DIST. & IMP. HYDRAULIC PUMPS

13G. 36210/235 INDENTS, DIST. & IMP. ELECTRIC MOTORS

13H. 36430/235 INDENTS, DIST. & IMP. SWITCHES

13I. 35630/235 INDENTS, DIST. & IMP. AIR COMPRESSORS

13J. 35510/235 INDENTS, DIST. & IMP. FOOD PROCESSING EQUIPMENT

13K. 35310/235 INDENTS, DIST. & IMP. VIBRATORS

13L. 35310/235 INDENTS, DIST. & IMP. SOIL COMPACTORS

13M. 35371/235 INDENTS, DIST. & IMP. FORK LIFT TRUCKS

13N. 36230/235 INDENTS, DIST. & IMP. WELDING EQUIPMENT

13O. 36241/235 INDENTS, DIST. & IMP. ELECTRODES

13P. 30410/235 INDENTS, DIST. & IMP. RUBBER HOSES

13Q. 28791/235 INDENTS, DIST. & IMP. INSECTICIDES

13R. 34250/235 INDENTS, DIST. & IMP. BAND SAW BLADES

13S. 33176/235 INDENTS, DIST. & IMP. BOILER TUBES

13T. 34940/235INDENTS, DIST. & IMP. VALVE FITTINGS

13U. 34290/235 INDENTS, DIST. & IMP. PIANO WIRES

14. OFFICER: CHRISTIAN VON SYDOW, PRESIDENT

15. CABLE: "EKMANS" MANILA 16. TELEX: PN 3569 - EASTERN EXTENSION CABLEGRAM AND 7222358 - RCA
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17. PHONE: 88-66-46

18. FINANCIAL REFERENCES: METROPOLITAN BANK & TRUST COMPANY, MANILA AND HONGKONG & SHANGHAI BANKING CORPORATION, MAKATI, RIZAL, PHILIPPINES. TRADE REFERENCES: SEE ITEM #19.

19. MAJOR FOREIGN FIRMS REPRESENTED: HYDRAULICS PRODUCTS

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COMPANY, INC., 501 EAST 42ND STREET, LUBROC, TEXAS 73404, SUBMIERSIBLE AND HYDRAULIC PUMPS; FRANKLIN ELECTRIC CO., INC., 400 EST SPRING STREET, BLUFFTON, INDIANA 46714, ELECTRIC MOTORS AND SWITCHES; ASSOCIATED SWEDISH STEEL AB, STEEL PRODUCTS; TRELLEBORG GUMMIFABRIKA, FAN BELT, RUBBER HOSES, AIR COMPRESSORS; ALFA-LAVAL AB, FOOD PROCESSING EQUIPMENT; RENTOKIL LABORATORIES, LTD., INSECTICIDES; AND ESAB, WELDING EQUIPMENT AND ELECTRODES; ALL IN SWEDEN, EXCLUSIVE AGENCIES ACQUIRED SEVERAL YEARS AGO.

20. POST'S EVALUATION OF FIRM: FIRM IS SUBSIDIARY OF EKMAN & COMPANY AB OF SWEDEN. EXECUTIVE OFFICE AND DISPLAY STORE MAINTAINED IN MAKATI, RIZAL WITH SUB-OFFICE AND STORE IN CEBU CITY. ENGAGED AS INDENTOR, IMPORTER AND DISTRIBUTOR OF INDUSTRIAL MACHINERY AND EQUIPMENT, STEEL PRODUCTS, CONSTRUCTION MATERIALS AND BUILDERS HARDWARE. REQUIREMENTS OBTAINED FROM UNITED STATES AND SWEDEN; OTHERS PURCHASED LOCALLY. PRODUCTS DISTRIBUTED THROUGH 25 SALESMEN AND SEVERAL DISTRIBUTORS LOCATED IN PRINCIPAL TRADING CENTERS OF COUNTRY AND OVER-THE-COUNTER PATRONAGE. HAS NECESSARY FACILITIES FOR NORMAL OPERATIONS. OFFICERS CONSIDERED HIGHLY EXPERIENCED AND QUALIFIED AND HAVE OTHER BUSINESS INTERESTS. RECENT FINANCIAL STATEMENTS NOT AVAILABLE. AS OF DECEMBER 31, 1972 TOTAL ASSETS P7.8 MILLION, NET WORTH P1.3 MILLION, SALES P4.1 MILLION WITH NET INCOME P74,454. CREDIT REPUTATION, SATISFACTORY. RECOMMENDED AS TRADE CONTACT FOR INTERESTED AMERICAN FIRMS.
SULLIVAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 JUL 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974MANILA08100
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740180-1013
From: MANILA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740769/aaaacgru.tel
Line Count: 143
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: UNCLAS USDOC 7974
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Review Authority: martinml
Review Comment: n/a
Review Content Flags:
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Review Exemptions: n/a
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Review Markings:

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Review Release Event: n/a
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Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI - EKMAN & COMPANY, INC.
TAGS: BFOL, RP
To: COM
Type: TE
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